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# KRISTA SMITH DEVELOPMENT & ARTISTIC PLANNING

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## OBJECTIVE

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To support Artists and Arts organizations of, by, and for the communities they serve in increasing resources and strategizing how to sustainably meet their goals.

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## SKILLS

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Arts Programming and Fundraising Planning; Grants Coaching; Grant Proposal Review Services; Meeting Facilitation; Workshop and Retreat Facilitation; Development Consulting; Grant Writing and Reporting;

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## EXPERIENCE

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### **OWNER//KRISTA SMITH DEVELOPMENT & ARTISTIC PLANNING**

2015-Present

Work with local, regional, and national organizations to facilitate Artistic Programming and Fundraising planning and implementation; provide Grants Coaching, Proposal Review, Writing and Reporting; and create and facilitate workshops and webinars about grant writing, fundraising, and programmatic planning, budgeting, infrastructure, and Boards/Advisory Boards  
Client highlights include:

**NAKA Dance Theatre:** Facilitated most recent Strategic Planning Process. Worked with Staff to create the organization's 2022-2026 Strategic Plan. Provide quarterly Organizational Planning Consulting and Budget Consulting

**San Francisco Arts Commission:** Provide free Grants Coaching to artists and arts organizations applying for the Arts Cultural Endowment First Time Grantees Initiative

**DanceUSA:** Provide free Grants Coaching to individual dance artists applying for the DanceUSA Fellowship

### **CO-PROJECT DIRECTOR/WORLD ARTS WEST GRANTS ACCELERATOR PROJECT**

2020-Present

Co-Created and Co-Direct a robust cohort-based grantwriting training program for ethnic dance company leaders. Program includes, coaching, proposal reviews, monthly webinars, and monthly emails announcing funding opportunities

### **GRANT WRITER**

In 2021, Krista Smith Development supported our clients to secure over \$4,000,000 in government and foundation support.





## **CURRENT CLIENTS**

### **Organizations:**

**A.B.O. Comix**

**AXIS Dance Company**

**Bundle of Sticks**

**Chrysalis Studio/Queer Ancestors Project**

**Foglifter Press**

**Intersection for the Arts**

**NAKA Dance Theater**

**Peacock Rebellion**

**San Francisco Arts Commission**

**Seyi Adebajo**

**United States Artists**

**World Arts West**

**Appalshop**

**Bay Area American Indian Two-Spirits**

**Center for Asian American Media**

**DanceUSA**

**In Lak'ech Dance Academy**

**MK Arts**

**Queer Cultural Center**

**RADAR Productions**

**San Francisco Trans March**

**Still Here San Francisco**

**Valerie Troutt Projects**

**Zoo Labs**

